

Position Title	Manager – Project Finance (French Speaking)
Reporting to	Director – Project Finance
Location	Morocco

Position Purpose

As part of the project finance team:

1. Lead financing for the assigned projects in Franco-phone countries
2. Conduct financial assessment of potential opportunities
3. Assist in financial / commercial due diligence and structuring of investment opportunities

Responsibilities

Support the financing for AMEA's projects

- Build knowledge of market trends and lender appetites for relevant project types and locations
- Lead market sounding and debt raising processes in respect of projects pursued
- Provide project finance support on an ongoing basis, at various stages of the project development, until financial close
- Understand the due diligence requirements and approval process by banks and guide the project through the approval process
- Lead negotiations and execution of the financing agreements as part of the PF team
- Be the focal point of contacts for lenders for all topics related to the completion of their due diligence
- Nurture and build relationships with lenders, insurance providers, DFIs and IFIs, multilateral and bi-lateral institutions and other developers
- Undertake the necessary due diligence, financial modeling and risk analysis for current and prospective projects
- Provide financial modeling and analytical support for discussions with various stakeholders: Internal (e.g. work streams, Executive Management Team); and External (e.g. co-developers/shareholders and Lenders).
- Contribute to negotiations of MOUs, JDAs, PPAs, Concession Agreements, Tax / Investment Conventions, etc.
- Understand the contractual framework used in renewable energy non-recourse project transactions
- Understand the structure and bankability issues in EPC and O&M agreements
- Understand the key taxation principals applicable to international project finance transactions

Assess and structure project development/ investment opportunities

- For new opportunities, assess project structures and documentation from both an investment perspective and a Project Finance lending perspective
- For projects pursued, assist in structuring deal and documentation to satisfy investors and Project Finance lenders
- Assist in origination of deals where possible
- Manage external advisors and consultants for due diligence and valuation activities
- Advise on financial engineering schemes to improve project economics
- Lead financial structuring of bid proposals for international tenders
- Possess and actively use financial optimization skills in tariff setting exercises
- Contribute to risk analysis of prospective and current projects
- Identify gaps in compliance with required covenants guidelines, policies and procedures

Support valuation of projects

- Effectively use valuation tools for different project types and stages
- Possess and actively use an expertise in financial modeling and financial analysis
- Lead and/or supervise valuation process for new opportunities

Person Specification	
Experience Requirements	<ul style="list-style-type: none"> • More than 5 years of relevant work experience (some part of it preferably with a multinational organization) • More than 2 years of experience in the lead role • Understanding of the various power generation technologies and key business drivers • Understanding of the economic landscape of the target markets
Education Requirements	<ul style="list-style-type: none"> • Bachelor's degree in a business, finance or engineering related subject • Master's degree in finance or equivalent qualification (undergoing / completed)
Required Role Related/Technical Skills	<ul style="list-style-type: none"> • Project Finance structuring (documentation, due diligence requirements, deal process) - Intermediate • MS Office Suite - Expert • Financial Modeling - Expert
Compliance with Company Values	<ul style="list-style-type: none"> • Commitment: commit to organizational goals and objectives • Adaptability: be adaptable to competitive and changing environment • Self-discipline: exhibit a diligent approach towards goals and objectives • Ethics: uphold the best ethical standards and high integrity • HSE: ensure 100% adherence to HSE guidelines • Teamwork: strong teamwork spirit and capacity to work efficiently on multiple projects • Compliance: adherence to rules and process • Accountability: take responsibility to quality, excellence and timeliness of work.

Note from the HR team: Talent@ameapower.com	<ul style="list-style-type: none"> • We appreciate the time taken to apply for the role and your recent interest in AMEA Power. Please send your CV to our email address Talent@ameapower.com • We will review all applications within five working days and be in touch with those who have been shortlisted to the next stage. Unfortunately, down to volume, we are not able to get back to everyone individually so if you have not heard back from us, unfortunately, you have not been successful on this occasion and wish you all the best in your search.
---	--